

## WorldHost Destination training providers' meeting to discuss charges for delivery 5/2/14

Present: Andrew Anderson, David Stewart, Tina McGeever, Gill Neill

### Notes of discussion

### Action

#### Progress update.

Elgin BID now qualifies as a WorldHost employer as Gill has trained her staff member. Out of Darkness will shortly be doing the same and we will have the first two businesses able to advertise their WH status.

Elgin BID has organised its pilot course to be held in the Drouthy Cobbler on the 4<sup>th</sup> March.

Moray College and Out of Darkness trainers will be working in pairs for the first course(s) which Gill and Dave agreed was a good idea and reported that Kath Kerneghan will be delighted to provide advice and information to trainers.

PR opportunities should be planned with Dawn McNiven

**Andrew**

#### Pricing

Estimates based on anticipated number of trainees being 500 in 2014. We are awaiting confirmation from P 1<sup>st</sup> that bulk buying will reduce cost of trainees' packs being substantially reduced from £15.

35 – 40% of relevant businesses will be retail. Retailers' courses will be provided by Highland Retail Academy Ltd, and hospitality courses by Moray College and Out of Darkness as preferred suppliers. We need to check on Moray College trainers' availability.

**Jacquie**

A common rate should be applied, and it was agreed that a discounted rate of £65 pp plus an allowance of £10 pp for room hire and refreshments would be used. Cost per trainee will therefore be £75 less FTO or People 1<sup>st</sup> grant of £40.

Rate for WH Pilot courses will be £95.

Course size should be 8 – 12 persons.

**Andrew**

#### Coordination

It was agreed that a Facebook page would be ideal, and that Moray Chamber will be asked if it could provide that facility.

**Dave**

Dave Stewart offered to set up a contact box on HRA's website.

**Andrew**

It was suggested that WH organisation could be an employability skill, and Frances Webster should be consulted about that.